

To succeed in Las Vegas you need the right equipment



**Galen Stockton, Vice President
Buffalo Building Materials, LLC
Las Vegas, Nevada**

Those who develop the infrastructure for the booming Las Vegas construction market, place heavy demands on their concrete suppliers.

Less than four short years ago, Galen Stockton, Vice President, and Ennis Jordan, President of All Star Transit Mix Inc., a previously fledgling independent, took over the company and turned it into an American success story. Out of 5 million yards of concrete poured last year, Galen's company had already earned a 10% market share. The keys to this remarkable turnaround? "Market knowl-

edge, the right mix of people, and of course, the right new equipment investments," says Stockton. Stockton, a native of Las Vegas, knows the local construction industry, and having previously run material processing operations for CSR, he knows crushing. When it came to choosing the right crushing equipment for launching Buffalo Building Materials, the recycle crushing division of All Star, they chose Lippmann.

"We looked at different manufacturers and felt comfortable with the reliable service support we could count on from Lippmann. Lippmann has a good name. We didn't want the cheapest crushing equipment, we wanted the best equipment for the long haul. We liked the logical design of Lippmann's 4800 Impactor Plant. Lippmann was also flexible with us, converting from diesel to electric to meet our needs," said Stockton. The heart of the 4800 plant is Lippmann's 4248LP Impact Crusher, a brute that features a heavy-duty rotor built to handle the daily punishment of recycle crushing. The plant is currently processing concrete at a remarkable 275 tons per hour for Buffalo Building Materials.

"Portability was also a big factor with our multiple sites," says Stockton. "We can easily move the Lippmann plant in one load rather than four or five. Set up is quick, particularly with the hydraulic package we bought.

Stockton and Jordan know which suppliers to count on to succeed in one of the most active construction markets in the U.S. Is your recycle or aggregate crushing business positioned for success? Make sure you choose a partner you can rely on. Call Lippmann today.



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